

**Minutes of the  
Utah Technology Industry Council Meeting  
Held June 23, 2005 at the DCED Offices**

In attendance were:

*Voting Members Present:*

Stan Lockhart	- Chair
Rod Linton	- Battelle
Rich Nelson	- UITA (via phone)
Brad Bertoch	- Wayne Brown Institute
Michael Paul	- LineaGen
Martin Frey	- State of Utah-GOED
Michael Paul	- LineaGen

*Other Attendees:*

Sharon Cox	- State of Utah-GOED
John Hill	- L-3 Communications (for Curtis Brunson)

**Welcome:** The chairman called the meeting to order at 8:10am and welcomed all in attendance.

**Approval of Minutes:** The minutes of the last meeting were approved with minor changes.

**Cluster Development:** Martin Frey gave an update. Referring to the Clusters list, he pointed out that Utah is not best in class in all the areas, but that they are emerging areas for the state to focus on and grow. He mentioned the 6 sustainable pieces that are needed to create synergy around the clusters, which are: research, technology commercialization, capital, industry, talent and government. He also stated that each cluster will have a leader whose job it will be to build a business development plan around the cluster, and to define the top 5 priorities for that cluster.

Mr. Frey mentioned the necessity to educate Utah's business community on the concept of co-opitition. In support of that concept, John Hill stated that in his opinion, co-opitition with some of his company's fiercest competitors is the key factor that propelled L-3 from a \$225M company to a \$500M company. Mr. Frey asked Mr. Hill if he would give a 5-minute commentary on the subject at the tech@bkfst meeting the next day, to which Mr. Hill agreed.

In moving forward, Mr. Frey hopes that by November, a unified and aligned funding strategy will be developed, progress can be shown, and some success stories can be highlighted. He then asked for UTIC's help in educating the Legislature on the planned strategy. After discussion, Mr. Frey asked UTIC to develop 5 PowerPoint slides highlighting the major supporting points. These slides will then be merged with others to become a single lobbying tool to be used by those involved. Rod Linton & Brad Bertoch agreed to produce the slides. Chairman Lockhart suggested a top down approach to approaching the legislature beginning with a presentation to them at the next UTC/UTIC joint meeting on July 12<sup>th</sup>.

**Adjournment:** The meeting was adjourned at 10:05a.m.